

HOW TO SPOT CON ARTISTS© *Janae B. Weinhold, Ph.D.*

Con artists:

- are extroverted, talk fast and want to move quickly into things
- have a lot of charm, magnetism and charisma—even a “glow”
- appear sexy or have strong sexual magnetism
- present themselves as heroes with high morals and philosophy
- tend to be great experts on any topic being discussed
- are master wordsmiths, even expert storytellers & poets
deliver intriguing and hypnotic monologues that snow people
- invent bizarre tales, say and do grandiose things
- blatantly re-write history
- create stories on the spur of the moment that are impossible to confirm or deny
- rely on claims that cannot be proven or validated to create a false sense of authority, spirituality or “special” knowledge
- take risks others wouldn’t and then use their risk-taking to intimidate
- are good at out-smarting others
- are often highly seductive in the way they interact with people
- play mind games to deceive & prove how smart they are
- lack a conscience and tend to be pathological liars
- lack empathy when others have problems or misfortune
- are able to express only a limited range of emotions
- are incapable of giving or receiving love
- have learned to fake “substitute” emotions
- enjoy playing hurtful practical jokes on others
- can be loners or have a small group of cult-like followers
- are never wrong and never apologize
- refuse to assume responsibility for their actions
- become angry and aggressive, and turn it back on you if you criticize or confront them about their integrity
- refuse requests for facts or information but attack the messenger
- respond with attack, anger and threats when caught red-handed
- don’t have shame, guilt or remorse reactions
- use twisted thinking, bullsh*t and mindf*ck to justify their actions
- are addicted to power and greed
- masterful at dividing groups and then turning them against each other
- engage in high-risk behaviors for the thrill
- live in the moment, not thinking about the past or future
- ignore the consequences of their actions and how they affect others
- only know themselves at a superficial level.
- lead a parasite lifestyle by taking advantage of life-givers